

What Lies Ahead - Near-term Challenges

- **Regulatory**
 - process must run on time
 - work with regulators to satisfy information requests, ensure completeness
 - continue to consult, communicate with stakeholders
 - prepare for hearings
- **Commercial**
 - continue to pursue precedent agreements
- **Benefits and Access**
 - currently negotiating agreements with two regions for the main project; we hope to begin negotiations with remaining regions shortly
 - completion of these agreements is targeted for Q1 2005
- **Project Technical**
 - continue to progress project activities such as environmental studies, geotechnical work, project management team activities and engineering



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Key Points

- My final chart reviews some of our near-term challenges and focus areas as we progress our work.
- As I've outlined, we are continuing to progress work in four key areas:
 - the regulatory process
 - commercial agreements and terms
 - benefits and access agreements, and
 - project design, cost and schedule.
- As we progress work in these areas, we continue to seek and, we think, maintain Aboriginal and northern community support, as we have from the outset of this initiative.
- We are committed to an ongoing dialogue with Aboriginal leaders and communities. This includes all four regions. Our resolve is firmer than ever that development of Mackenzie Delta gas and a Mackenzie Valley Pipeline can proceed in a way that benefits the Aboriginal and non-Aboriginal peoples of the North, other Canadians, governments and resource developers.
- We have over 100 employees working full-time to progress this opportunity. We remain confident there is a workable, valuable solution to get this done.
- That concludes my formal remarks. Thank you.